

# EAST WEST FIRE APPARATUS CONSULTANTS INC.

## ABOUT US

East West Fire Apparatus Consultants was formed in 2003 by two of the Fire Service's most experienced fire apparatus designers who work for the busiest Fire Departments in the United States. Ken Wagner (FDNY) and Greg Stone (City of Los Angeles) frequently conferred and compared experiences relating to fire apparatus and soon realized they had something in common.

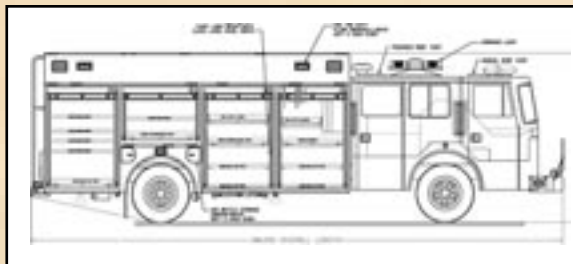
After several years of comparing notes on their respective departments and recognizing the growing need for expert advice when designing fire apparatus, they decided to form East West Fire Apparatus Consultants.

Having managed the purchase of a large quantity and variety of fire apparatus for their respective departments, both men have been instrumental in completely redesigning their department's entire fleets.



## OUR SERVICES

EWFAC offers a variety of services to help your department manage and prepare your apparatus fleet for the future.



## CONSULTATION & DESIGN

If you are considering purchasing a new piece of apparatus and you are not sure where to start, EWFAC can help you. We can evaluate your specific needs with our Needs Analysis Survey. We will evaluate your current fleet and make recommendations that will help you plan for the future. We can also design a replacement schedule that can help ease the financial burden that faces most department budgets.

## SPECIFICATION PREPARATION

When your needs have been determined, EWFAC will prepare a specification that your department can utilize in the bid process.

## BID REVIEW

EWFAC can also provide Bid Review Services. If you have already received your bids from the manufacturers, we can review them and assist with the recommendation for bid award.

## PRE-CONSTRUCTION CONFERENCES & INSPECTION TRIPS

EWFAC can assist with the pre-construction conference to ensure the intent of the specification is followed as specified. If you have apparatus already in production, EWFAC can assist in the inspection process. Our inspection process is one of the most stringent in the industry today. Our history of literally hundreds of inspections at many of the leading manufacturing facilities will help ensure the quality of your apparatus.



## **SPECIALIZED APPARATUS**

If you are considering a specialized apparatus, EWFAC can assist. Our knowledge and experience in the design and procurement of Heavy Rescues, Haz-Mat Units, Decontamination Units, Ambulances, Air Trucks, Rehab Trucks, and other assorted specialized vehicles can be of great assistance when planning for the purchase of one of these vehicles.

## **APPARATUS FINANCING**

Are you in need of new apparatus but are having trouble finding the money. EWFAC can assist you with acquiring financing for your next purchase. We have relationships with financial institutions that specialize in financing apparatus and fire stations. Let us assist you in the process and get the necessary funds for your new apparatus.

## **SELLING YOUR APPARATUS**

EWFAC has relationships with several used apparatus vendors. If you are looking to sell a particular piece or even several, we can help with the process.

## **ISO EVALUATION**

Many departments purchase apparatus without considering the impact it may have on their ISO rating. A negative change in your rating could be costly. Let EWFAC assist you in evaluating your ISO rating and help avoid this possibility.



## **SOME OF OUR CLIENTS**

- Mount Vernon, NY
- New Canaan, CT
- Hartsdale, NY
- Bedford, NY
- Bedford Hills, NY
- North White Plains, NY
- Pound Ridge, NY
- Hillsboro, OR
- Bellevue, WA
- Valley Cottage, NY

## **EAST WEST FIRE APPARATUS CONSULTANTS INC.**

9 South View Street  
Pleasantville, NY 10570  
Tel: 1-866-843-1075  
[www.ewfac.com](http://www.ewfac.com)  
[info@ewfac.com](mailto:info@ewfac.com)



## **Apparatus Design Specialists**

